





La meilleure chose qu'un homme puisse faire pour un autre, c'est de partager son rêve.

Boutique hotel pioneers in Savoy and Argentina, the Fenestraz family begins a new chapter in its history by grouping all its businesses into s single brand : Maison Fenestraz. With a view to diversifying and in a matter of sharing the experiences offered in each of its destinations, Maison Fenestraz wishes to propose a global offer via a digital platform adapted to new modes of communication.

www.maisonfenestraz.com





THE PIONEER SPIRIT

What has become a success story began in 1966 when Raymonde Fenestraz purchased the real estate agency she worked in. With husband André, she wanted to be an active participant in the development of winter sports, which she became familiar with when she tended the cows on the family farm in the Tarentaise valley.

Combining their talents, the couple are pioneers in building the luxury chalets and residences that give the Courchevel 1850 resort its allure and reputation that we know today. Development continued also at Méribel-Mottaret with the construction of the AlpenRuitor hotel and in Courchevel with the Hotel De La Loze as well as the well-known «Chalet de Pierres» restaurant.

When the 1992 Winter Olympic Games were awarded to Albertville, Raymonde and André didn't let the chance to realize their dream slip away. In Courchevel, the Les Airelles hotel is a magnificent palace, described as the «Palace of Sissi.» Considered one of the finest hotels in the world it retains the soul of its prior owners, who sold it in 2007.

During this time, Raoul - the son of Raymonde and André Fenestraz - decided to live out his own dream. With his wife Stéphanie and their children, he crossed the Atlantic, settling in Argentina. 30 years after the first construction project in Savoy, they became pioneers in their own right! They built a sumptuous residence near Cordoba, whose architecture is inspired by 20th Century «Estancia» farms. Opened in 2005 and a member of the prestigious Relais & Châteaux chain, the El Colibri Estancia offers its guests the opportunity to experience rural Argentinean life. From raising horses to guided horseback riding with our Gauchos, polo and a long list of activities, there is something to satisfy the tastes of adults and children of all ages.

The Fenestraz family's Argentinean dream is also found in the northern region of Argentina near Salta. Purchased from actor Robert Duval In 2007, House of Jasmines is among the most romantic establishments of the Relais & Châteaux chain.

In 2011, the Don André Estancia was created in tribute to André Fenestraz who passed away a few months earlier. A few kilometres from the El Colibri Estancia, this farm is designed to raising cattle to produce the best beef in the world.

The latest addition to Maison Fenestraz, Casa Angatu is a fantastic villa located in the fishing village of Trancoso in the Salvador de Brahia province in Brazil, which has become the place to be for a hippie-chic atmosphere.

SHARING A DREAM



Stéphanie and Raoul Fenestraz have transmitted their taste for adventure and strong character that saw them fulfill their dream to their children.

With a degree from the Nottingham University Business School, 25-year old Victoire completed her training with internships In New York, Shanghai and London. Alongside her father she has built the new «Maison Fenestraz» image and long term development strategy.

20-year old Gautier is the artist in the family. He returned from Australia after completing his training in graphics and is now attending the prestigious Miami Ad School. He designed the Maison Fenestraz, Don André and Casa Angatu logos!

17-year old Sacha is the youngest member of the family and is living his passion for motor racing to the fullest. He won the French Junior Championship in his first season in Formula 4 and is currently competing in the Eurocup Formula Renault 2.0. His victory in Monaco and fifth place in the Eurocup has made him one of the future promising motor racing hopefuls.

SHARING A DREAM

André Fenestraz had a custom of saying «the best thing a man can do for another is to share his dream». This maxim has become that of Maison Fenestraz, whose vocation is to offer unique and authentic experiences to its guests.

On both sides of the Atlantic, our Maisons points in common are their exceptional locations. Whether it is the Croisette de Courchevel or the Andes, the rooms most often offer breath taking views, where the word vis-à-vis has no place!

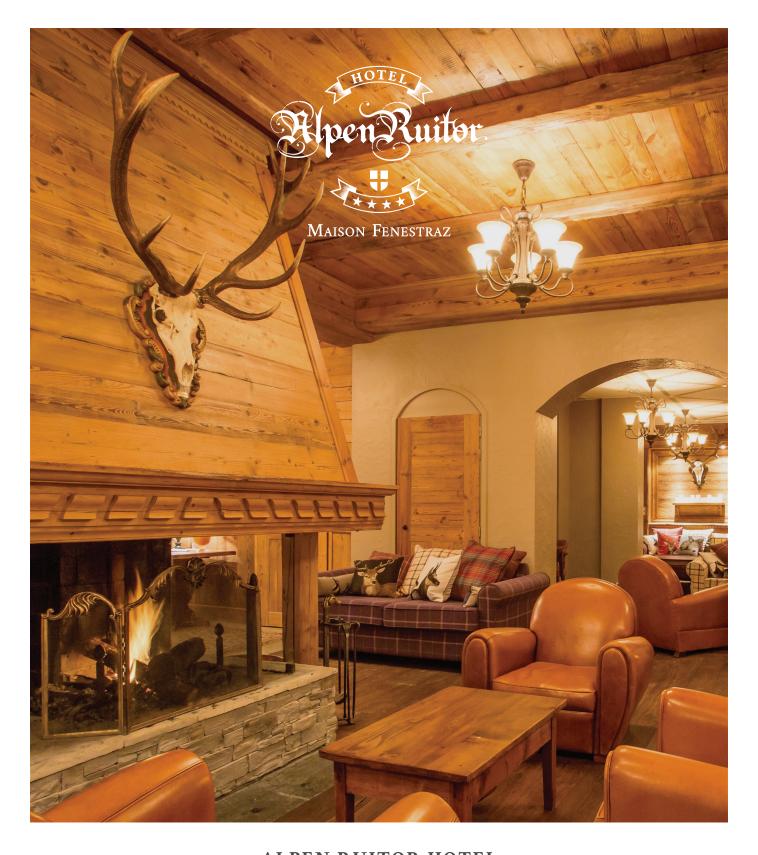
Far from the global standardized minimalism, the décor of the establishments is supervised by Stéphanie Fenestraz, who tries to conserve the local authenticity in calling upon the best regional artisans. The materials, colors and textures are skillfully combined to provide a cozy and luxurious atmosphere while not being ostentatious

This state of mind is also transposed to the table, with a simple and delicious cuisine. The kitchen staff works exclusively with fresh produce from a sustainable farming. This approach is best demonstrated at Colibri where the kitchen is nearly exclusively supplied by the on site farm. It is also not a coincidence that the Estancia El Colibri was awarded «best Argentinean asado (barbecue)» by the magazine Lugares!

While the venues run by the Fenestraz family are conducive to calm and rest there are a multitude of activities offered for all tastes and all members of the family. Obviously Méribel and Courchevel are known for skiing, but there are also horseback riding and polo in Cordoba, exploring the natural heritage in Salta or Trancoso's kilometers of paradisiacal beaches...

Subtly combining the French art of hospitality and the South American human warmth, our Maisons are little corners of paradise, which have evolved in their singularities to the delight of their guests for the past 50 years and for a long time to come ...

Maison Fenestraz L'EXPÉRIENCE D'UN RÊVE France · Argentina · Brazil



ALPEN RUITOR HOTEL

Méribel Mottaret - FRANCE

In the heart of the 3 vallées, one maison, one atmosphere

At 1,750 above sea level, the AlpenRuitor offers privileged access and direct skiing in the 3 Vallées, which is the largest skiable domain in the world. After a day in the powder, skiers can enjoy the atmosphere of the «Maison», whether by the fireplace, the Anne Sémouin spa or at the «Table du Ruitor». The restaurant features both Savoy specialties and delicious Argentinean beef!

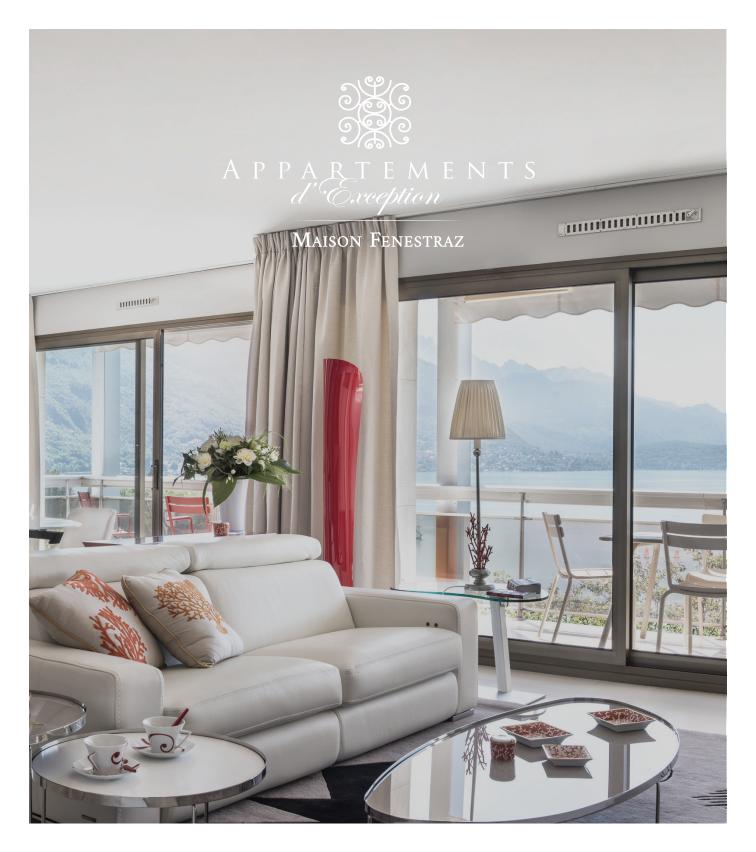


HÔTEL DE LA LOZE

Courchevel 1850 - FRANCE

An authentic chalet in the heart of Courchevel 1850

At the bottom of the slopes and across from the famous Croisette de Courchevel, the Hotel De La Loze is known for its art of hospitality as well as its warm and family style atmosphere. This privileged location allows for discovering, on foot and in total freedom, Courchevel many facets: skiing of course, but also shopping, gastronomy and nightlife ...

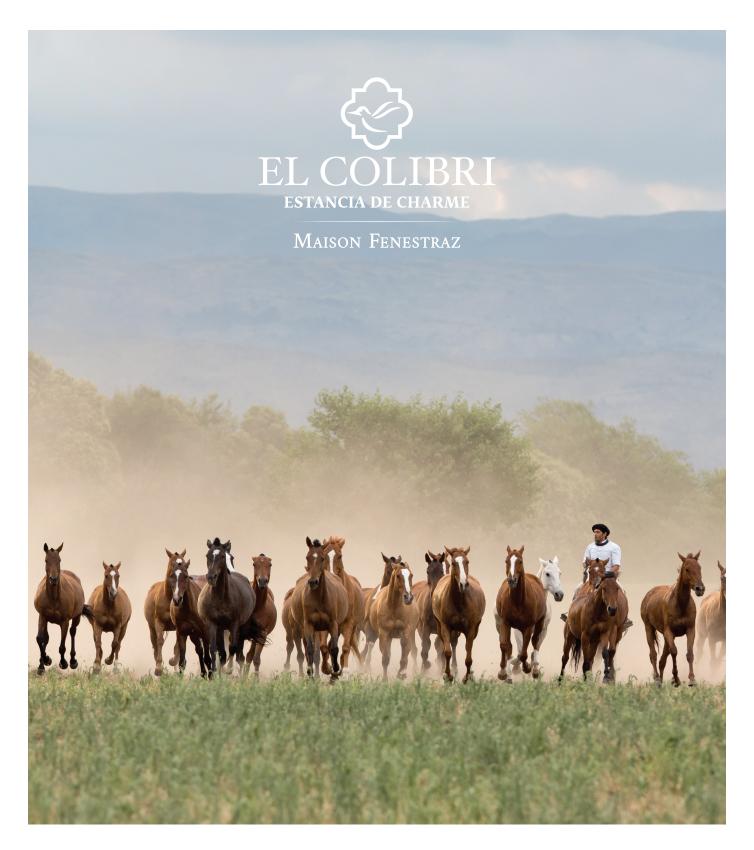


EXCEPTIONAL APARTMENTS

Courchevel and Annecy - FRANCE

Your private home awaits you

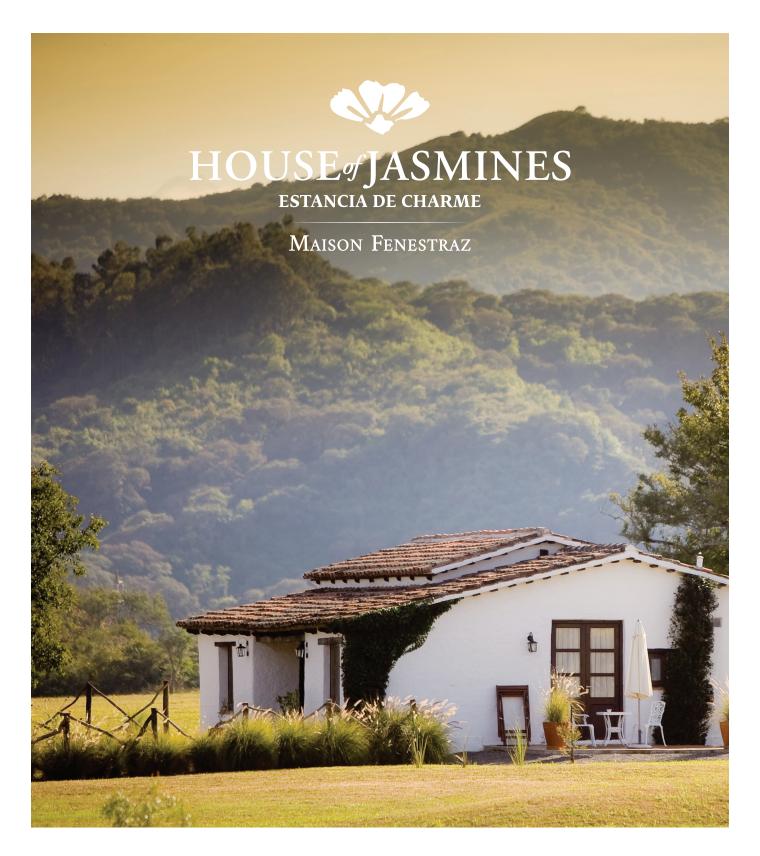
The Maison Fenestraz spirit is also found in five Exceptional Apartments, chosen firstly for their location and stunning views. Tastefully decorated, these private residences allow for large families and groups of friends to come together in total privacy to enjoy unforgettable times...They are located in Courchevel 1850 (on the top floors of the Hotel De La Loze and Jardin Alpin) Courchevel 1650 and in Annecy across from the lake.



EL COLIBRI Córdoba - ARGENTINA

The experience of our Argentinean dream

With the Sierras de Córdoba as a backdrop, the Estancia El Colibri – member of the Relais & Châteaux chain – synthesizes the Argentinean dream of Stéphanie and Raoul Fenestraz. With its dark hardwood floors, colonial style architecture and mottled furniture, this boutique hotel takes its inspiration from the Argentinean estancias from the beginning of the 20th Century. But the call of wide open spaces is omnipresent. Horseback riding, polo lessons or lazing by the pool prior to delicious gourmet dining, with the world famous Argentinean asado barbecue as the grand finale...

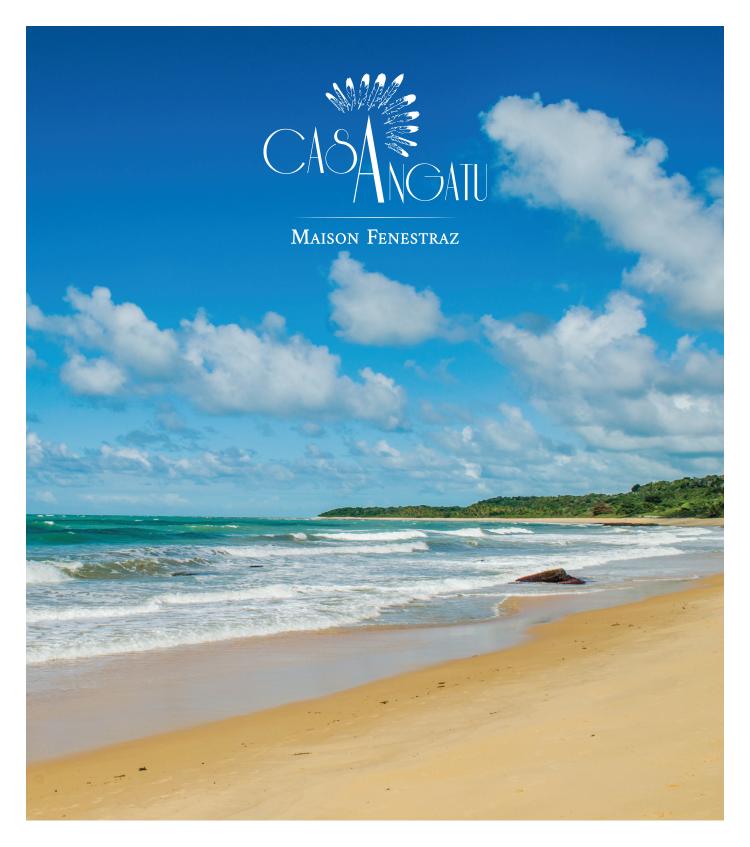


HOUSE OF JASMINES

Salta – ARGENTINA

Our secret garden at the foot of the andes

At the foot of the Andes and a few minutes from Salta, the House of Jasmines estancia -member of the Relais & Châteaux chain - is cradled by a warm and romantic atmosphere. An elegant 100-year old home found at the end of a eucalyptus lined alley welcomes travelers. Whether it is a large 100- acre park, spa or pool, everything has been thought for the relaxation of the visitors. House of Jasmines is also the perfect starting point for exploring the natural wonders of northern Argentina.



CASA ANGATU Trancoso - BRAZIL

Rejuvinate in a Hippie chic atmosphere

In just a few years, Trancoso has become the place to be for those who are looking for the «hippie-chic» simplicity and the good life in the tropics. 750 kilometers south of Salvador, on the coast of the state of Bahia in this small dishing village Is where you will find Casa Angatu. A few meters from Quadrado and Brazil's most beautiful beaches, this typical and elegant house can accommodate up to ten people.

QUESTIONS FOR RAOUL FENESTRAZ

Why group your different establishments under the Maisons Fenestraz entity?

«The world is changing, it has never been as easy to travel and we have to adapt to the new modes of consumption. « Maison Fenestraz» is not positioning itself on one defined geographic territory, but on the art of hospitality and the proposition of a package of unique experiences. By grouping our establishments under the same brand, we communicate the diversity of our offer to even better share our dreams.»

Can common points really be found between a hotel in Méribel and an estancia in Argentina?

«For sure, you will not find a single common object! The esprit of each establishment is unique, because we wish to respect the local traditions and customs. However, the attention brought to the well-being of our guests is what we are all about. Like my parents understood very well: 'you cannot impose anything but propose'. We can welcome you like friends, or leave you in total tranquility. We can organize a multitude of sporting or cultural activities, or leave you to do explore on your own We do allow ourselves a few nods to create the link between France and South America! For example, our Argentinean asados come with a Savoyard gratin, while our Méribel restaurant offers an Argentinean grill, which is very rare in the mountains…"

Fine dining seems to be important to you...

« N'est-ce pas une des composantes essentielles pour des vacances réussies ? La carte de nos restaurants fait honneur aux produits de qualité, travaillés avec simplicité pour conserver toutes leurs saveurs. Près du Colibri, nous avons créé l'Estancia Don André, en hommage à mon père disparu en 2011. Sur 700 hectares, nous élevons des bœufs Black Angus pour produire la meilleure viande du monde et la servir dans nos établissements. Nos fermes nous permettent également de disposer de tous les produits frais : fruits et légumes, œufs, produits laitiers... En ce qui concerne les vins, nous travaillons essentiellement avec des amis vignerons pour sélectionner des crus au meilleur rapport qualité-prix. »

You were talking about development, what are the next steps for the Maisons Fenestraz?

«We function by what moves us, this is how we created Casa Angatu after having discovered the Brazilian village of Trancoso. We are always attentive to opportunities that could present themselves, but we do not make compromises when the situation has to be exceptional. In the short to medium term, our focus will be on our customers. After the launch of the Internet platform (maisonfenestraz.com), we will propose more exclusives to our loyal guests.»

Press - Sylvie MICHEL

